# PENNSYLVANIA GETS IT DONE.

## **Switzerland and PA Connections**

Office of International Business Development



### **Investment in Pennsylvania**

Swiss companies have 357 locations and 22,980 employees in Pennsylvania.

- 128 or 36% of these companies are manufacturers providing 8,874 jobs.
- Switzerland ranks 7th for the total number of firms and 5th for the total number of jobs in Pennsylvania.

Country	# of Firms				
United Kingdom85654,3161					
Germany	744	37,289	2	3	
Canada	637	33,725	3	4	
France	481	48,191	4	2	
Switzerland35722,98075					

Data represents a minimum of 50% foreign ownership. Total number of firms may include multiple locations, but excludes retail establishments.

Source: Dun & Bradstreet, October 2023.

# Top 10 Swiss-Owned Firms in PA

Ado Staffing, Inc.

**Te Connectivity Corporation** 

Adecco Usa, Inc.

ABB, Inc.

**UBS Financial Services, Inc.** 

Restaurant Depot, LLC

Nestle USA, Inc.

**Schindler Elevator Corporation** 

**Novartis Corporation** 

Federal Insurance Company

### **Import & Export**

### PA Imports from Switzerland Annually (in USD)

Pharmaceutical Products	\$3,597,138,973
Clocks & Watches, Parts	\$139,377,159
Industrial Machinery	\$131,388,193
Special Classification	\$116,526,008
Coffee, Tea, Mate, Spices	\$89,750,730
TOTAL ALL COMMODITIES	\$4,333,433,172

### PA Exports to Switzerland Annually (in USD)

TOTAL ALL COMMODITIES	\$590 682 <b>92</b> 3
Essential Oils, Perfumery	\$38,324,322
Optical & Surgical Instr	\$43,333,896
Starch; Glue; Enzyme	\$48,197,248
Precious Metals and Pearls	\$49,457,139
Pharmaceutical Products	\$254,952,888

Source: Wiser Trade Database, data from U.S. Census Bureau Foreign, Trade Division, 2023.

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## **PA Office of International Business Development**



## Pennsylvania's Strategic Location & Infrastructure

#### AN ECONOMIC POWERHOUSE

Our economy is the 19th largest in the world, with a GDP that's comparable to the Netherlands, and larger than Turkey, Saudi Arabia or Switzerland. Exports account for more than 5 percent of our GDP.

### MOVING AT THE SPEED OF BUSINESS

We have the infrastructure to keep business moving with 6 international airports, 3 Class I railroads, 8 Foreign Trade Zones, 3 ports to the Atlantic Ocean, Gulf of Mexico, & Great Lakes.

#### PERFECTLY LOCATED

We are only a day away from nearly 40 percent of the U.S. population and 60 percent of the Canadian population and 4 of the 10 largest U.S. markets.

### **WORKFORCE & EDUCATION**

Our 6.5 million-strong workforce and 13+ million consumer base is ready for you. We foster partnerships between businesses and our workforce training programs, colleges, and universities, and are among the nation's top 10 STEM job leaders. Our nearly 250 postsecondary and higher education institutions are among the best in the world, and we are home to four of the country's top 50 universities — including the nation's top-ranked business school.



For more information on locating a business operation in Pennsylvania, please contact the Pennsylvania Office of International Business Development at: +1-717-787-7190

### **Key Facts**

- \$965 Billion
  Gross Domestic Product
- Customers in 209 countries
- Exports Support

  1.6 million PA jobs
- 5,628 foreign-owned business locations employing 365,000+ people
- \$1 trillion+ goods & services moving through PA infrastructure
- 120+ state parks that feature our great outdoors

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