

PENNSYLVANIA GETS IT DONE.

South Africa and PA Connections

Office of International Business Development



Investment in Pennsylvania

South African companies have 11 locations and 410 employees in Pennsylvania.

- 2 or 18% of these companies are manufacturers providing 163 jobs.
- South Africa ranks 33rd for the total number of firms and 35th for the total number of jobs in Pennsylvania.

Country	# of Firms	# of Jobs	Rank # of Firms	Rank # of Jobs
United Kingdom	856	54,316	1	1
Germany	744	37,289	2	3
Canada	637	33,725	3	4
France	481	48,191	4	2
South Africa	11	410	33	35

*Data represents a minimum of 50% foreign ownership. Total number of firms may include multiple locations, but excludes retail establishments.
Source: Dun & Bradstreet, October 2023.*

Top South African-Owned Firms in PA

Sappi North America, Inc.

J. J. White, Inc.

Cooke & Bieler

Import & Export

PA Imports from South Africa Annually (in USD)

Precious Metals and Pearls	\$442,878,198
Edible Fruits and Nuts	\$54,205,577
Iron and Steel	\$28,344,560
Sugar and Sugar confection	\$19,095,307
Inorg. Chem; Rare Earth	\$15,630,367
TOTAL ALL COMMODITIES	\$627,510,758

PA Exports to South Africa Annually (in USD)

Industrial Machinery	\$37,865,638
Mineral Fuel, Oil Etc	\$34,655,232
Pharmaceutical Products	\$19,906,924
Optical & Surgical Instr	\$19,131,308
Electrical Machinery	\$17,648,530
TOTAL ALL COMMODITIES	\$187,193,601

Source: Wisner Trade Database, data from U.S. Census Bureau Foreign, Trade Division, 2023.

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Pennsylvania's Strategic Location & Infrastructure

AN ECONOMIC POWERHOUSE

Our economy is the 19th largest in the world, with a GDP that's comparable to the Netherlands, and larger than Turkey, Saudi Arabia or Switzerland. Exports account for more than 5 percent of our GDP.

MOVING AT THE SPEED OF BUSINESS

We have the infrastructure to keep business moving with 6 international airports, 3 Class I railroads, 8 Foreign Trade Zones, 3 ports to the Atlantic Ocean, Gulf of Mexico, & Great Lakes.

PERFECTLY LOCATED

We are only a day away from nearly 40 percent of the U.S. population and 60 percent of the Canadian population and 4 of the 10 largest U.S. markets.

WORKFORCE & EDUCATION

Our 6.5 million-strong workforce and 13+ million consumer base is ready for you. We foster partnerships between businesses and our workforce training programs, colleges, and universities, and are among the nation's top 10 STEM job leaders. Our nearly 250 postsecondary and higher education institutions are among the best in the world, and we are home to four of the country's top 50 universities — including the nation's top-ranked business school.

Key Facts

- ✓ \$965 Billion Gross Domestic Product
- ✓ Customers in 209 countries
- ✓ Exports Support 1.6 million PA jobs
- ✓ 5,628 foreign-owned business locations employing 365,000+ people
- ✓ \$1 trillion+ goods & services moving through PA infrastructure
- ✓ 120+ state parks that feature our great outdoors



Pennsylvania
Department of Community
& Economic Development

For more information on locating a business operation in Pennsylvania, please contact the Pennsylvania Office of International Business Development at: +1-717-787-7190

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