## PENNSYLVANIA GETS IT DONE.

# **Netherlands and PA Connections**

## **Office of International Business Development**



### **Investment in Pennsylvania**

Dutch companies have 206 locations and 20,383 employees in Pennsylvania.

- 66 or 32% of these companies are manufacturers providing 7,066 jobs.
- The Netherlands ranks 9th for the total number of firms and 6th for the total number of jobs in Pennsylvania.

Country	# of Firms		Rank # of Firms	
United Kingdo	m856	54,316	1	1
Germany	744	37,289	2	3
Canada	637	33,725	3	4
France	481	48,191	4	2
Netherlands	206	20,383	8	7

Data represents a minimum of 50% foreign ownership. Total number of firms may include multiple locations, but excludes retail establishments. Source: Dun & Bradstreet, October 2023.

### Top 10 Dutch-Owned Firms in PA

Phillips North America, LLC Randstad North America, Inc. Transamerica Premier Life Insurance Company Sfn Group, Inc. AFP Advanced Food Products, LLC Magnesita Refractories Company Cnh Industrial America, LLC Refresco Beverages US, Inc. Akzo Nobel Coatings, Inc. Arcadis U.S., Inc.

### **Import & Export**

#### PA Imports from Netherlands Annually (in USD)

Optical & Surgical Instr\$39,034,842
Cocoa and Cocoa Prep\$55,495,425
Industrial Machinery\$89,033,593
Special Classification\$101,519,063
Pharmaceutical Products\$123,233,470

#### PA Exports to Netherlands Annually (in USD)

TOTAL ALL COMMODITIES	\$3,241,862,636
Industrial Machinery	\$59,865,993
Electrical Machinery	\$87,838,741
Optical & Surgical instr	\$357,447,596
Mineral Fuel, Oil Etc	\$745,369,301
Pharmaceutical Products	\$1,679,335,636

Source: Wiser Trade Database, data from U.S. Census Bureau Foreign, Trade Division, 2023.

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# **PA Office of International Business Development**



### Pennsylvania's Strategic Location & Infrastructure

### **AN ECONOMIC POWERHOUSE**

Our economy is the 19th largest in the world, with a GDP that's comparable to the Netherlands, and larger than Turkey, Saudi Arabia or Switzerland. Exports account for more than 5 percent of our GDP.

### **MOVING AT THE SPEED OF BUSINESS**

We have the infrastructure to keep business moving with 6 international airports, 3 Class I railroads, 8 Foreign Trade Zones, 3 ports to the Atlantic Ocean, Gulf of Mexico, & Great Lakes.

### PERFECTLY LOCATED

We are only a day away from nearly 40 percent of the U.S. population and 60 percent of the Canadian population and 4 of the 10 largest U.S. markets.

### **WORKFORCE & EDUCATION**

Our 6.5 million-strong workforce and 13+ million consumer base is ready for you. We foster partnerships between businesses and our workforce training programs, colleges, and universities, and are among the nation's top 10 STEM job leaders. Our nearly 250 postsecondary and higher education institutions are among the best in the world, and we are home to four of the country's top 50 universities — including the nation's top-ranked business school.



Pennsylvania Department of Community & Economic Development For more information on locating a business operation in Pennsylvania, please contact the Pennsylvania Office of International Business Development at: +1-717-787-7190

## **Key Facts**

 \$965 Billion Gross Domestic Product
Customers in 209 countries
Exports Support 1.6 million PA jobs
5,628 foreign-owned business locations employing 365,000+ people
\$1 trillion+ goods & services moving through PA infrastructure
120+ state parks that feature our great outdoors

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