

# PENNSYLVANIA GETS IT DONE.

## Japan and PA Connections

### Office of International Business Development



#### Investment in Pennsylvania

Japanese companies have 468 locations and 21,402 employees in Pennsylvania.

- 129 or 28% of these companies are manufacturers providing 11,361 jobs.
- Japan ranks 5th for the total number of firms and 6th for the total number of jobs in Pennsylvania.

Country	# of Firms	# of Jobs	Rank # of Firms	Rank # of Jobs
United Kingdom	856	54,316	1	1
Germany	744	37,289	2	3
Canada	637	33,725	3	4
France	481	48,191	4	2
<b>Japan</b>	<b>468</b>	<b>21,402</b>	<b>5</b>	<b>6</b>

*Data represents a minimum of 50% foreign ownership. Total number of firms may include multiple locations, but excludes retail establishments.  
Source: Dun & Bradstreet, October 2023.*

#### Top 10 Japanese-Owned Firms in PA

Ricoh USA, Inc.

Matheson Tri-Gas, Inc.

Konica Minolta Business Solutions U.S.A., Inc.

Staffmark Investment, LLC

Bandai Namco Amusement America, Inc.

Olympus America, Inc

Speedway, LLC

Helena Agri-Enterprises, LLC

Calgon Carbon Corporation

Gelest, Inc.

#### Import & Export

##### PA Imports from Japan Annually (in USD)

Pharmaceutical Products	\$1,788,328,253
Industrial Machinery	\$610,290,420
Optical & Surgical Instr	\$559,289,445
Electrical Machinery	\$238,901,361
Vehicles, Except Railway	\$111,396,675
<b>TOTAL ALL COMMODITIES</b>	<b>\$3,932,742,596</b>

##### PA Exports to Japan Annually (in USD)

Pharmaceutical Products	\$595,863,081
Mineral Fuel, Oil Etc	\$507,249,697
Optical & Surgical Instr	\$304,039,899
Precious Metals and Pearls	\$99,209,611
Inorganic Chemicals; Rare Earth	\$82,308,626
<b>TOTAL ALL COMMODITIES</b>	<b>\$2,229,049,957</b>

*Source: Wisner Trade Database, data from U.S. Census Bureau Foreign, Trade Division, 2023.*

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## PA Office of International Business Development



### Pennsylvania's Strategic Location & Infrastructure

#### AN ECONOMIC POWERHOUSE

Our economy is the 19th largest in the world, with a GDP that's comparable to the Netherlands, and larger than Turkey, Saudi Arabia or Switzerland. Exports account for more than 5 percent of our GDP.

#### MOVING AT THE SPEED OF BUSINESS

We have the infrastructure to keep business moving with 6 international airports, 3 Class I railroads, 8 Foreign Trade Zones, 3 ports to the Atlantic Ocean, Gulf of Mexico, & Great Lakes.

#### PERFECTLY LOCATED

We are only a day away from nearly 40 percent of the U.S. population and 60 percent of the Canadian population and 4 of the 10 largest U.S. markets.

#### WORKFORCE & EDUCATION

Our 6.5 million-strong workforce and 13+ million consumer base is ready for you. We foster partnerships between businesses and our workforce training programs, colleges, and universities, and are among the nation's top 10 STEM job leaders. Our nearly 250 postsecondary and higher education institutions are among the best in the world, and we are home to four of the country's top 50 universities — including the nation's top-ranked business school.

### Key Facts

- ✓ \$965 Billion Gross Domestic Product
- ✓ Customers in 209 countries
- ✓ Exports Support 1.6 million PA jobs
- ✓ 5,628 foreign-owned business locations employing 365,000+ people
- ✓ \$1 trillion+ goods & services moving through PA infrastructure
- ✓ 120+ state parks that feature our great outdoors



Pennsylvania  
Department of Community  
& Economic Development

For more information on locating a business operation in Pennsylvania, please contact the Pennsylvania Office of International Business Development at: +1-717-787-7190

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