## PENNSYLVANIA GETS IT DONE.

# **India and PA Connections**

### **Office of International Business Development**



### **Investment in Pennsylvania**

Indian companies have 97 locations and 7,080 employees in Pennsylvania.

- 32 or 31% of these companies are manufacturers providing 3,341 jobs.
- India ranks 13th for the total number of firms and 12th for the total number of jobs in Pennsylvania.

Country	# of Firms	# of Jobs		
United Kingdor	m856	54,316	1	1
Germany	744	37,289	2	3
Canada	637	33,725	3	4
France	481	48,191	4	2
India	97	7,080	13	12

Data represents a minimum of 50% foreign ownership. Total number of firms may include multiple locations, but excludes retail establishments. Source: Dun & Bradstreet, October 2023.

### Top 10 Indian-Owned Firms in PA

Telerx Marketing, Inc. Cyient, Inc. Mutual Pharmaceutical Company, Inc. Black Box Corporation CP Industries Holdings, Inc. AR Scientific, Inc. Opensource Technologies, Inc. Aserdiv, Inc.

Piramal Critical Care, Inc.

Datazymes, Inc.

### **Import & Export**

#### PA Imports from India Annually (in USD)

Electrical Machinery	\$824,816,541			
Pharmaceutical Products	\$662,524,483			
Organic Chemicals	\$295,260,583			
Miscellaneous Chemicals	\$272,120,824			
Industrial Machinery	\$143,759,418			
TOTAL ALL COMMODITIES\$3,112,075,416				

#### PA Exports to India Annually (in USD)

TOTAL ALL COMMODITIES	\$1,718,917,799
Plastics	\$41,006,852
Optical & Surgical Instr	\$80,740,790
Electrical Machinery	\$110,892,661
Industrial Machinery	\$179,295,052
Mineral Fuel, Oil Etc	\$931,959,589

Source: Wiser Trade Database, data from U.S. Census Bureau Foreign, Trade Division, 2023.

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# **PA Office of International Business Development**



### Pennsylvania's Strategic Location & Infrastructure

### **AN ECONOMIC POWERHOUSE**

Our economy is the 19th largest in the world, with a GDP that's comparable to the Netherlands, and larger than Turkey, Saudi Arabia or Switzerland. Exports account for more than 5 percent of our GDP.

### **MOVING AT THE SPEED OF BUSINESS**

We have the infrastructure to keep business moving with 6 international airports, 3 Class I railroads, 8 Foreign Trade Zones, 3 ports to the Atlantic Ocean, Gulf of Mexico, & Great Lakes.

### PERFECTLY LOCATED

We are only a day away from nearly 40 percent of the U.S. population and 60 percent of the Canadian population and 4 of the 10 largest U.S. markets.

#### **WORKFORCE & EDUCATION**

Our 6.5 million-strong workforce and 13+ million consumer base is ready for you. We foster partnerships between businesses and our workforce training programs, colleges, and universities, and are among the nation's top 10 STEM job leaders. Our nearly 250 postsecondary and higher education institutions are among the best in the world, and we are home to four of the country's top 50 universities — including the nation's top-ranked business school.



Pennsylvania Department of Community & Economic Development For more information on locating a business operation in Pennsylvania, please contact the Pennsylvania Office of International Business Development at: +1-717-787-7190

## **Key Facts**

 \$965 Billion Gross Domestic Product
Customers in 209 countries
Exports Support 1.6 million PA jobs
5,628 foreign-owned business locations employing 365,000+ people
\$1 trillion+ goods & services moving through PA infrastructure
120+ state parks that feature our great outdoors

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