

PENNSYLVANIA GETS IT DONE.

Germany and PA Connections

Office of International Business Development



Investment in Pennsylvania

German companies have 744 locations and 37,289 employees in Pennsylvania.

- 251 or 34% of these companies are manufacturers providing 24,050 jobs.
- Germany ranks 2nd for the total number of firms and 3rd for the total number of jobs in Pennsylvania.

Country	# of Firms	# of Jobs	Rank # of Firms	Rank # of Jobs
United Kingdom	856	54,316	1	1
Germany	744	37,289	2	3
Canada	637	33,725	3	4
France	481	48,191	4	2

*Data represents a minimum of 50% foreign ownership. Total number of firms may include multiple locations, but excludes retail establishments.
Source: Dun & Bradstreet, October 2023.*

Top 10 German-Owned Firms in PA

Bio-Medical Applications of Pennsylvania, Inc.

Siemens Industry, Inc.

Fresenius USA, LLC

Excel, Inc.

Messer, LLC

Heidelberg Materials, LLC

Renal Care Group East, Inc.

Dhl Express USA, Inc.

Greyhound Lines, Inc.

Bayer Healthcare, LLC

Import & Export

PA Imports from Germany Annually (in USD)

Pharmaceutical Products	\$2,925,190,847
Industrial Machinery	\$1,286,431,563
Optical & Surgical Instr	\$873,250,455
Electrical Machinery	\$626,489,301
Vehicles, Except Railway	\$307,632,855
TOTAL ALL COMMODITIES	\$7,952,190,688

PA Exports to Germany Annually (in USD)

Optical & Surgical Instr	\$538,749,056
Pharmaceutical Products	\$299,733,786
Industrial Machinery	\$154,898,697
Electrical Machinery	\$141,645,657
Precious Metals and Pearls	\$116,445,913
TOTAL ALL COMMODITIES	\$2,028,973,862

Source: Wisner Trade Database, data from U.S. Census Bureau Foreign, Trade Division, 2023.

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Pennsylvania's Strategic Location & Infrastructure

AN ECONOMIC POWERHOUSE

Our economy is the 19th largest in the world, with a GDP that's comparable to the Netherlands, and larger than Turkey, Saudi Arabia or Switzerland. Exports account for more than 5 percent of our GDP.

MOVING AT THE SPEED OF BUSINESS

We have the infrastructure to keep business moving with 6 international airports, 3 Class I railroads, 8 Foreign Trade Zones, 3 ports to the Atlantic Ocean, Gulf of Mexico, & Great Lakes.

PERFECTLY LOCATED

We are only a day away from nearly 40 percent of the U.S. population and 60 percent of the Canadian population and 4 of the 10 largest U.S. markets.

WORKFORCE & EDUCATION

Our 6.5 million-strong workforce and 13+ million consumer base is ready for you. We foster partnerships between businesses and our workforce training programs, colleges, and universities, and are among the nation's top 10 STEM job leaders. Our nearly 250 postsecondary and higher education institutions are among the best in the world, and we are home to four of the country's top 50 universities — including the nation's top-ranked business school.

Key Facts

- ✓ \$965 Billion Gross Domestic Product
- ✓ Customers in 209 countries
- ✓ Exports Support 1.6 million PA jobs
- ✓ 5,628 foreign-owned business locations employing 365,000+ people
- ✓ \$1 trillion+ goods & services moving through PA infrastructure
- ✓ 120+ state parks that feature our great outdoors



Pennsylvania
Department of Community
& Economic Development

For more information on locating a business operation in Pennsylvania, please contact the Pennsylvania Office of International Business Development at: +1-717-787-7190

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