PENNSYLVANIA GETS IT DONE.

Finland and PA Connections

Office of International Business Development



Investment in Pennsylvania

Finnish companies have 24 locations and 768 employees in Pennsylvania.

- 13 or 54% of these companies are manufacturers providing 673 jobs.
- Finland ranks 26th for the total number of firms and 32nd for the total number of jobs in Pennsylvania.

Country	# of Firms		Rank # of Firms	
United Kingdor	n856	54,316	1	1
Germany	744	37,289	2	3
Canada	637	33,725	3	4
France	481	48,191	4	2
Finland	24	768	26	32

Data represents a minimum of 50% foreign ownership. Total number of firms may include multiple locations, but excludes retail establishments. Source: Dun & Bradstreet, October 2023.

Top 10 Finnish-Owned Firms in PA

Kone, Inc. Alcatel-Lucent USA, Inc. Valmet, Inc. Metso Outotec USA, Inc. Upm Raflatac, Inc. Upm Raflatac, Inc. American Stress Technologies, Inc. Outotec (USA), Inc. Enedo, Inc. Nokia of America Corporation Suomen Valtio/Eduskunta

Import & Export

PA Imports from Finland Annually (in USD)

TOTAL ALL COMMODITIES\$1,092,567,999				
Optical & Surgical Instr\$9,648,571				
Iron & Steel\$20,655,978				
Industrial Machinery\$21,678,360				
Paper Products\$75,975,051				
Pharmaceutical Products\$916,078,527				
Pharmaceutical Products \$916.078.527				

PA Exports to Finland Annually (in USD)

Optical & Surgical Instr	\$7,275,271
Organic Chemicals	\$5,775,077
Industrial Machinery	\$5,489,835
Electrical Machinery	\$1,522,468
Glass & Glassware	\$1,290,566
TOTAL ALL COMMODITIES	\$30,778,946

Source: Wiser Trade Database, data from U.S. Census Bureau Foreign, Trade Division, 2023.

PENNSYLVANIA GETS IT DONE.

PA Office of International Business Development



Pennsylvania's Strategic Location & Infrastructure

AN ECONOMIC POWERHOUSE

Our economy is the 19th largest in the world, with a GDP that's comparable to the Netherlands, and larger than Turkey, Saudi Arabia or Switzerland. Exports account for more than 5 percent of our GDP.

MOVING AT THE SPEED OF BUSINESS

We have the infrastructure to keep business moving with 6 international airports, 3 Class I railroads, 8 Foreign Trade Zones, 3 ports to the Atlantic Ocean, Gulf of Mexico, & Great Lakes.

PERFECTLY LOCATED

We are only a day away from nearly 40 percent of the U.S. population and 60 percent of the Canadian population and 4 of the 10 largest U.S. markets.

WORKFORCE & EDUCATION

Our 6.5 million-strong workforce and 13+ million consumer base is ready for you. We foster partnerships between businesses and our workforce training programs, colleges, and universities, and are among the nation's top 10 STEM job leaders. Our nearly 250 postsecondary and higher education institutions are among the best in the world, and we are home to four of the country's top 50 universities — including the nation's top-ranked business school.



Pennsylvania Department of Community & Economic Development For more information on locating a business operation in Pennsylvania, please contact the Pennsylvania Office of International Business Development at: +1-717-787-7190

Key Facts

 \$965 Billion Gross Domestic Product
Customers in 209 countries
Exports Support 1.6 million PA jobs
5,628 foreign-owned business locations employing 365,000+ people
\$1 trillion+ goods & services moving through PA infrastructure
120+ state parks that feature our great outdoors

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