

PENNSYLVANIA GETS IT DONE.

Canada and PA Connections

Office of International Business Development



Investment in Pennsylvania

Canadian companies have 637 locations and 33,725 employees in Pennsylvania.

- 78 or 12% of these companies are manufacturers providing 4,982 jobs.
- Canada ranks 3rd for the total number of firms and 4th for the total number of jobs in Pennsylvania.

Country	# of Firms	# of Jobs	Rank # of Firms	Rank # of Jobs
United Kingdom	856	54,316	1	1
Germany	744	37,289	2	3
Canada	637	33,725	3	4
France	481	48,191	4	2

*Data represents a minimum of 50% foreign ownership. Total number of firms may include multiple locations, but excludes retail establishments.
Source: Dun & Bradstreet, October 2023.*

Top 10 Canadian-Owned Firms in PA

Td Bank, N.A.

Columbia Gas Transmission, LLC

Birthright, Inc.

Texas Eastern Transmission, LP

Rbc Capital Markets, LLC

Aldo U.S., Inc.

Stantec Consulting Services, Inc.

Tforce Freight, Inc.

Spectra Energy Corp

Samuel, Son & Co. (USA), Inc.

Import & Export

PA Imports from Canada Annually (in USD)

Mineral Fuel, Oil Etc	\$2,021,650,881
Pharmaceutical Products	\$874,025,948
Industrial Machinery	\$785,209,739
Plastics	\$656,710,590
Aluminum	\$616,731,689
TOTAL ALL COMMODITIES	\$13,639,958,700

PA Exports to Canada Annually (in USD)

Industrial Machinery	\$2,620,137,398
Electrical Machinery	\$2,009,027,104
Vehicles, Except Railway	\$841,670,480
Plastics	\$824,919,641
Mineral Fuel, Oil Etc	\$705,159,056
TOTAL ALL COMMODITIES	\$14,275,923,988

Source: Wisner Trade Database, data from U.S. Census Bureau Foreign, Trade Division, 2023.

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Pennsylvania's Strategic Location & Infrastructure

AN ECONOMIC POWERHOUSE

Our economy is the 19th largest in the world, with a GDP that's comparable to the Netherlands, and larger than Turkey, Saudi Arabia or Switzerland. Exports account for more than 5 percent of our GDP.

MOVING AT THE SPEED OF BUSINESS

We have the infrastructure to keep business moving with 6 international airports, 3 Class I railroads, 8 Foreign Trade Zones, 3 ports to the Atlantic Ocean, Gulf of Mexico, & Great Lakes.

PERFECTLY LOCATED

We are only a day away from nearly 40 percent of the U.S. population and 60 percent of the Canadian population and 4 of the 10 largest U.S. markets.

WORKFORCE & EDUCATION

Our 6.5 million-strong workforce and 13+ million consumer base is ready for you. We foster partnerships between businesses and our workforce training programs, colleges, and universities, and are among the nation's top 10 STEM job leaders. Our nearly 250 postsecondary and higher education institutions are among the best in the world, and we are home to four of the country's top 50 universities — including the nation's top-ranked business school.

Key Facts

- ✓ \$965 Billion Gross Domestic Product
- ✓ Customers in 209 countries
- ✓ Exports Support 1.6 million PA jobs
- ✓ 5,628 foreign-owned business locations employing 365,000+ people
- ✓ \$1 trillion+ goods & services moving through PA infrastructure
- ✓ 120+ state parks that feature our great outdoors



Pennsylvania
Department of Community
& Economic Development

For more information on locating a business operation in Pennsylvania, please contact the Pennsylvania Office of International Business Development at: +1-717-787-7190

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