

PENNSYLVANIA GETS IT DONE.

Brazil and PA Connections

Office of International Business Development



Investment in Pennsylvania

Brazilian companies have 20 locations and 2,322 employees in Pennsylvania.

- 10 or 50% of these companies are manufacturers providing 2,214 jobs.
- Brazil ranks 27th for the total number of firms and 24th for the total number of jobs in Pennsylvania.

| Country | # of Firms | # of Jobs | Rank # of Firms | Rank # of Jobs |
|----------------|------------|--------------|-----------------|----------------|
| United Kingdom | 856 | 54,316 | 1 | 1 |
| Germany | 744 | 37,289 | 2 | 3 |
| Canada | 637 | 33,725 | 3 | 4 |
| France | 481 | 48,191 | 4 | 2 |
| Brazil | 20 | 2,322 | 27 | 24 |

*Data represents a minimum of 50% foreign ownership. Total number of firms may include multiple locations, but excludes retail establishments.
Source: Dun & Bradstreet, October 2023.*

Top 10 Brazilian-Owned Firms in PA

Kieppe Patrimonial SA
JBS SA
Metalurgica Gerdau SA
Marfrig Global Foods SA
Cosan SA
Oxicur Participacoes SA
Brasil Warrant Administracao de Bens e Empresas SA
Emergencia Participacoes SA
Ambipar Participacoes e Empreendimentos SA
Natura & Co Holding SA

Import & Export

PA Imports from Brazil Annually (in USD)

| | |
|------------------------------|------------------------|
| Iron and Steel | \$595,039,650 |
| Vehicles, Except Railway | \$288,960,684 |
| Electrical Machinery | \$97,222,357 |
| Meat Products | \$96,947,222 |
| Wood Products | \$76,335,647 |
| TOTAL ALL COMMODITIES | \$1,649,069,987 |

PA Exports to Brazil Annually (in USD)

| | |
|------------------------------|------------------------|
| Pharmaceutical Products | \$350,983,201 |
| Mineral Fuel, Oil Etc | \$161,806,323 |
| Aircraft, Spacecraft, Parts | \$119,240,886 |
| Industrial Machinery | \$79,378,225 |
| Optical & Surgical Instr | \$69,416,531 |
| TOTAL ALL COMMODITIES | \$1,049,299,078 |

Source: Wisner Trade Database, data from U.S.
Census Bureau Foreign, Trade Division, 2023.

PENNSYLVANIA GETS IT DONE.

PA Office of International Business Development



Pennsylvania's Strategic Location & Infrastructure

AN ECONOMIC POWERHOUSE

Our economy is the 19th largest in the world, with a GDP that's comparable to the Netherlands, and larger than Turkey, Saudi Arabia or Switzerland. Exports account for more than 5 percent of our GDP.

MOVING AT THE SPEED OF BUSINESS

We have the infrastructure to keep business moving with 6 international airports, 3 Class I railroads, 8 Foreign Trade Zones, 3 ports to the Atlantic Ocean, Gulf of Mexico, & Great Lakes.

PERFECTLY LOCATED

We are only a day away from nearly 40 percent of the U.S. population and 60 percent of the Canadian population and 4 of the 10 largest U.S. markets.

WORKFORCE & EDUCATION

Our 6.5 million-strong workforce and 13+ million consumer base is ready for you. We foster partnerships between businesses and our workforce training programs, colleges, and universities, and are among the nation's top 10 STEM job leaders. Our nearly 250 postsecondary and higher education institutions are among the best in the world, and we are home to four of the country's top 50 universities — including the nation's top-ranked business school.

Key Facts

- ✓ \$965 Billion Gross Domestic Product
- ✓ Customers in 209 countries
- ✓ Exports Support 1.6 million PA jobs
- ✓ 5,628 foreign-owned business locations employing 365,000+ people
- ✓ \$1 trillion+ goods & services moving through PA infrastructure
- ✓ 120+ state parks that feature our great outdoors



Pennsylvania
Department of Community
& Economic Development

For more information on locating a business operation in Pennsylvania, please contact the Pennsylvania Office of International Business Development at: +1-717-787-7190

08/07/2024