

PENNSYLVANIA GETS IT DONE.

Austria and PA Connections

Office of International Business Development



Investment in Pennsylvania

Austrian companies have 63 locations and 4,257 employees in Pennsylvania.

- 32 or 51% of these companies are manufacturers providing 3,458 jobs.
- Austria ranks 18th for the total number of firms and 15th for the total number of jobs in Pennsylvania.

| Country | # of Firms | # of Jobs | Rank # of Firms | Rank # of Jobs |
|----------------|------------|--------------|-----------------|----------------|
| United Kingdom | 856 | 54,316 | 1 | 1 |
| Germany | 744 | 37,289 | 2 | 3 |
| Canada | 637 | 33,725 | 3 | 4 |
| France | 481 | 48,191 | 4 | 2 |
| Austria | 63 | 4,257 | 18 | 15 |

*Data represents a minimum of 50% foreign ownership. Total number of firms may include multiple locations, but excludes retail establishments.
Source: Dun & Bradstreet, October 2023.*

Top 10 Austrian-Owned Firms in PA

Andritz, Inc.

Red Bull Distribution Company, Inc.

Swarovski North America Limited

Osram Sylvania, Inc.

Global Tungsten & Powders, LLC

Stoelzle Glass USA, Inc.

Haysite Reinforced Plastics, LLC

Plansee Group Functions Americas Corp.

Engel Machinery, Inc.

McC Holdings Company, LLC

Import & Export

PA Imports from Austria Annually (in USD)

| | |
|------------------------------|------------------------|
| Pharmaceuticals Products | \$2,445,218,991 |
| Industrial Machinery | \$147,981,965 |
| Electrical Machinery | \$49,449,178 |
| Base Materials | \$27,220,414 |
| Vehicles, Except Railway | \$25,489,857 |
| TOTAL ALL COMMODITIES | \$2,831,941,736 |

PA Exports to Austria Annually (in USD)

| | |
|------------------------------|----------------------|
| Nickel & Articles Thereof | \$42,916,836 |
| Base Materials | \$14,379,760 |
| Electrical Machinery | \$12,748,628 |
| Industrial Machinery | \$11,117,636 |
| Pharmaceutical Products | \$4,647,219 |
| TOTAL ALL COMMODITIES | \$107,263,698 |

Source: Wisner Trade Database, data from U.S. Census Bureau Foreign, Trade Division, 2023.

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Pennsylvania's Strategic Location & Infrastructure

AN ECONOMIC POWERHOUSE

Our economy is the 19th largest in the world, with a GDP that's comparable to the Netherlands, and larger than Turkey, Saudi Arabia or Switzerland. Exports account for more than 5 percent of our GDP.

MOVING AT THE SPEED OF BUSINESS

We have the infrastructure to keep business moving with 6 international airports, 3 Class I railroads, 8 Foreign Trade Zones, 3 ports to the Atlantic Ocean, Gulf of Mexico, & Great Lakes.

PERFECTLY LOCATED

We are only a day away from nearly 40 percent of the U.S. population and 60 percent of the Canadian population and 4 of the 10 largest U.S. markets.

WORKFORCE & EDUCATION

Our 6.5 million-strong workforce and 13+ million consumer base is ready for you. We foster partnerships between businesses and our workforce training programs, colleges, and universities, and are among the nation's top 10 STEM job leaders. Our nearly 250 postsecondary and higher education institutions are among the best in the world, and we are home to four of the country's top 50 universities — including the nation's top-ranked business school.

Key Facts

- ✓ \$965 Billion Gross Domestic Product
- ✓ Customers in 209 countries
- ✓ Exports Support 1.6 million PA jobs
- ✓ 5,628 foreign-owned business locations employing 365,000+ people
- ✓ \$1 trillion+ goods & services moving through PA infrastructure
- ✓ 120+ state parks that feature our great outdoors



Pennsylvania
Department of Community
& Economic Development

For more information on locating a business operation in Pennsylvania, please contact the Pennsylvania Office of International Business Development at: +1-717-787-7190

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