## PENNSYLVANIA GETS IT DONE.

# **Australia and PA Connections**

## **Office of International Business Development**



### **Investment in Pennsylvania**

Australian companies have 89 locations and 3,587 employees in Pennsylvania.

- 20 or 14% of these companies are manufacturers providing 1,216 jobs.
- Australia ranks 10th for the total number of firms and 20th for the total number of jobs in Pennsylvania.

Country	# of Firms	# of Jobs		
United Kingdor	m856	54,316	1	1
Germany	744	37,289	2	3
Canada	637	33,725	3	4
France	481	48,191	4	2
Australia	142	3,092	10	20

Data represents a minimum of 50% foreign ownership. Total number of firms may include multiple locations, but excludes retail establishments. Source: Dun & Bradstreet, October 2023.

### Top 10 Australian-Owned Firms in PA

Flight Centre Travel Group (USA), Inc.

Csl Plasma, Inc.

Waddell & Reed Investment Management Company

**Glen-Gery Corporation** 

Delaware Investments U.S., Inc.

Worley Field Services, Inc.

Orica USA, Inc.

Dyno Nobel, Inc.

L&S Stone LLC

Ghd, Inc.

### **Import & Export**

#### PA Imports from Australia Annually (in USD)

Meat Products	\$454,455,151
Industrial Machinery	\$32,656,440
Ore, Slag and Ash	\$30,282,002
Electrical Machinery	\$26,641,157
Products of Animal Origin	\$23,761,431
TOTAL ALL COMMODITIES	\$710,800,094

#### PA Exports to Australia Annually (in USD)

TOTAL ALL COMMODITIES	\$522,451,977
Vehicles, except Railway	\$28,419,340
Optic and Surgical Instr	\$94,265,056
Electrical Machinery	\$94,610,115
Industrial Machinery	\$150,949,641
Pharmaceutical Products	\$200,807,241

Source: Wiser Trade Database, data from U.S. Census Bureau Foreign, Trade Division, 2023.

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# **PA Office of International Business Development**



### Pennsylvania's Strategic Location & Infrastructure

### **AN ECONOMIC POWERHOUSE**

Our economy is the 19th largest in the world, with a GDP that's comparable to the Netherlands, and larger than Turkey, Saudi Arabia or Switzerland. Exports account for more than 5 percent of our GDP.

### **MOVING AT THE SPEED OF BUSINESS**

We have the infrastructure to keep business moving with 6 international airports, 3 Class I railroads, 8 Foreign Trade Zones, 3 ports to the Atlantic Ocean, Gulf of Mexico, & Great Lakes.

### PERFECTLY LOCATED

We are only a day away from nearly 40 percent of the U.S. population and 60 percent of the Canadian population and 4 of the 10 largest U.S. markets.

#### **WORKFORCE & EDUCATION**

Our 6.5 million-strong workforce and 13+ million consumer base is ready for you. We foster partnerships between businesses and our workforce training programs, colleges, and universities, and are among the nation's top 10 STEM job leaders. Our nearly 250 postsecondary and higher education institutions are among the best in the world, and we are home to four of the country's top 50 universities — including the nation's top-ranked business school.



Pennsylvania Department of Community & Economic Development For more information on locating a business operation in Pennsylvania, please contact the Pennsylvania Office of International Business Development at: +1-717-787-7190

## **Key Facts**

 \$965 Billion Gross Domestic Product
Customers in 209 countries
Exports Support 1.6 million PA jobs
5,628 foreign-owned business locations employing 365,000+ people
\$1 trillion+ goods & services moving through PA infrastructure
120+ state parks that feature our great outdoors

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